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08.19.2025

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I am applying for the Associate position at McKinsey & Company in New York. I hold a PhD in tissue engineering from Columbia University and have operated across biotech commercialization, scientific due diligence, and early-stage investment strategy, with demonstrated experience in strategic analysis, hypothesis development, and cross-functional team leadership.

At Helikon Consulting I led platform strategy workshops that influenced \$50M+ in biotech investment decisions, conducting scientific due diligence and writing technical memos that supported \$30M+ in funding and acquisition decisions across healthcare and industrial biotech. At Edge Bio I managed 90+ stakeholder interviews with process engineers, manufacturing leads, and R&D directors to evaluate market positioning and commercial strategy, executing a data-driven pivot from licensing to consumable-based business models. This experience demonstrates proficiency in strategic problem-solving, rigorous analysis, and translating complex technical insights into actionable business recommendations.

McKinsey's New York office serves as the firm's largest hub, providing strategic advisory across financial services, healthcare, and technology sectors with emphasis on transformational client impact. My technical background in biomedical innovation, combined with experience in commercial strategy development and cross-sector analysis, aligns with the Associate role's requirements for leading workstreams, developing strategic solutions, and managing project execution. This foundation enables me to contribute to McKinsey's client engagements while advancing through the firm's structured development and apprenticeship culture.

Sincerely,



Manuel A. Tamargo